

# Andrew Heiss

Andrew Young School of Policy Studies | Georgia State University

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## Academic Appointments

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<b>Georgia State University</b> Department of Public Management & Policy Andrew Young School of Policy Studies	Assistant Professor	2019–present
<b>Brigham Young University</b> Romney Institute of Public Service and Ethics Marriott School of Business	Visiting Assistant Professor	2017–2019

## Education

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<b>Duke University</b> Sanford School of Public Policy	Ph.D. in Public Policy Political Science concentration  Certificate in College Teaching	2017
Awarded the International Society for Third Sector Research's (ISTR) 2018 Emerging Scholar Dissertation Award, given biennially to the best dissertation on civil society, nonprofit organizations, or philanthropy	Dissertation: <i>Amicable Contempt: The Strategic Balance between Dictators and International NGOs</i> Committee: Judith Kelley (chair), Tim Büthe, Timur Kuran and Tana Johnson	
<b>Brigham Young University</b> Romney Institute of Public Management Marriott School of Management	Master of Public Administration (MPA) Nonprofit Management	2012
<b>American University in Cairo</b> School of Global Affairs and Public Policy	MA in Middle East Studies	2010
<b>Brigham Young University</b>	Double BA in Middle East Studies/Arabic and Italian	2008

## Publications

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### Journal articles

Suparna Chaudhry and <b>Andrew Heiss</b> , “Dynamics of International Giving: How Heuristics Shape Individual Donor Preferences,” <i>Nonprofit and Voluntary Sector Quarterly</i> (forthcoming)	2021
<b>Andrew Heiss</b> , “Taking Control of Regulations: How International Advocacy NGOs Shape the Regulatory Environments of their Target Countries,” <i>Interest Groups and Advocacy</i> 8, no. 3 (September 2019): 356–75, doi: 10.1057/s41309-019-00061-0	2019
<b>Andrew Heiss</b> and Judith G. Kelley, “Between a Rock and a Hard Place: International NGOs and the Dual Pressures of Donors and Host Governments,” <i>Journal of Politics</i> 79, no. 2 (April 2017): 732–41, doi: 10.1086/691218.	2017

<b>Andrew Heiss</b> and Judith G. Kelley, “From the Trenches: A Global Survey of Anti-TIP NGOs and their Views of US Efforts,” <i>Journal of Human Trafficking</i> , 3, no.3 (2017), doi: 10.1080/23322705.2016.1199241.	2017
<b>Andrew Heiss</b> and Tana Johnson, “Internal, Interactive, and Institutional Factors: Towards a Unified Theory of INGO Behavior,” <i>International Studies Review</i> 18, no. 3 (September 2016): 528–41, doi: 10.1093/isr/viv014.	2016
Eva Witesman and <b>Andrew Heiss</b> , “Nonprofit Collaboration and the Resurrection of Market Failure: How a Resource-Sharing Environment Can Suppress Social Objectives,” <i>Voluntas: International Journal of Voluntary and Nonprofit Organizations</i> , 2016, 1–29, doi: 10.1007/s11266-016-9684-5.	2016
<b>Andrew Heiss</b> , “The Failed Management of a Dying Regime: Hosni Mubarak, Egypt’s National Democratic Party, and the January 25 Revolution,” <i>Journal of Third World Studies</i> 28, no. 1 (Spring 2012): 155–171, no doi.	2012
<b>Book chapters</b>	
Suparna Chaudhry and <b>Andrew Heiss</b> , “Who’s Afraid of the Activists? Causes and Consequences of the Global Crackdown on NGOs,” chap. 2 in <i>Beyond the Boomerang: New Patterns in Transcalar Advocacy</i> , eds. Christopher L. Pallas and Elizabeth Bloodgood (Tuscaloosa, AL: University of Alabama Press, forthcoming)	2021
<b>Andrew Heiss</b> , “NGOs and Authoritarianism,” chap. 38 in <i>Routledge Handbook of NGOs and International Relations</i> , ed. Thomas Davies (London: Routledge, 2019), 557–572, doi: 10.4324/9781315268927-39.	2019
Tana Johnson and <b>Andrew Heiss</b> , “Neoliberal Institutionalism,” chapter 8 in <i>International Organization and Global Governance</i> , 2nd ed., ed. Thomas G. Weiss and Rorden Wilkinson (London: Routledge, 2018), doi: 10.4324/9781315301914.	2018
<b>Articles under review</b>	
Suparna Chaudhry, Marc Dotson, and <b>Andrew Heiss</b> , “Who Cares About Crackdowns? Exploring the Role of Trust in Individual Philanthropy”	2020 (under review)
Steven Peck and <b>Andrew Heiss</b> , “Can constraint closure provide a generalized understanding of community dynamics in ecosystems?”	2020 (under review)
Suparna Chaudhry, Marc Dotson, and <b>Andrew Heiss</b> , “Why Donors Donate: Disentangling Organizational and Structural Heuristics for International Philanthropy”	2020 (revising)
Suparna Chaudhry and <b>Andrew Heiss</b> , “Are Donors Really Responding? Analyzing the Impact of Global Restrictions on NGOs”	2020 (revising)
<b>Andrew Heiss</b> , “Authoritarian Institutions and Restrictions on International Civil Society”	2020 (revising)
<b>Andrew Heiss</b> , “INGOs and Institutional Balancing in Egypt, China, and Russia”	2020 (revising)
<b>Andrew Heiss</b> , “Mission, Money, and the Practical Operating Environment”	2020 (revising)
<b>Andrew Heiss</b> , “INGO Responses to Program Capture”	2020 (revising)

## Working papers

**Andrew Heiss**, “Regime Stability, Faith, and Refugees: How Governments Regulate Faith-Based International NGOs in the Era of ‘Closing Space’ ”

**Andrew Heiss**, Robert Christensen, Gene Brewer, and Edward Kellough, “Measuring and Assessing the Construct Validity of Public Service Motivation”

Suparna Chaudhry and **Andrew Heiss**, “Canary in the Coal Mine: Anti-NGO Legislation as a Predictor of Civil Society Repression”

## Essays and reviews

**Andrew Heiss**, review of Taco Brandsen, Willem Trommel, and Bram Verschuere (eds.), *Manufacturing Civil Society: Principles, Practices, and Effects*, *Voluntas: International Journal of Voluntary and Nonprofit Organizations* 26, no. 2 (April 2014): 728–30, doi: 10.1007/s11266-014-9541-3. 2015

## Software packages

equatiomatic: Convert R models to LaTeX	<a href="https://github.com/datalorax/equatiomatic">https://github.com/datalorax/equatiomatic</a>	Co-author
RcmdrPlugin.MPAStats: R Commander Plug-in for MPA Statistics	<a href="http://cran.r-project.org/web/packages/RcmdrPlugin.MPAStats/">http://cran.r-project.org/web/packages/RcmdrPlugin.MPAStats/</a>	Author
limer: A LimeSurvey R Client	<a href="https://github.com/cloudyr/limer">https://github.com/cloudyr/limer</a>	Author

## Other publications

Translations of «ثلاثة حقائب للسفر» / “Three Suitcases for Departure” by Mona Prince (pp. 212–13) and «وداعاً أيتها السماء» / “Farewell, Heaven” by Hamid Abdel Samad (pp. 347–50) in *The Literary Atlas of Cairo: One Hundred Years in the Heart of the City*, edited by Samia Mehrez. Cairo: American University in Cairo Press, 2011. 2011

## Academic Honors

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<b>Emerging Scholar Dissertation Award</b> Awarded biennially to the best dissertation on civil society, nonprofit organizations, or philanthropy	International Society for Third Sector Research (ISTR)	2018
<b>Staats Emerging Scholar Award</b>	Network of Schools of Public Policy, Affairs, and Administration (NASPAA)	2016
<b>Emerging Scholar Award</b>	Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)	2012
<b>Garth N. Jones Award for Excellence in Writing</b>	Brigham Young University Romney Institute of Public Management	2011 & 2012

## Teaching

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<b>Program Evaluation &amp; Causal Inference</b> <a href="https://evalf20.classes.andrewheiss.com/">https://evalf20.classes.andrewheiss.com/</a> <a href="https://evalsp20.classes.andrewheiss.com/">https://evalsp20.classes.andrewheiss.com/</a> <a href="https://evalf19.classes.andrewheiss.com/">https://evalf19.classes.andrewheiss.com/</a>	Georgia State University	Fall 2020 (online), Spring 2020, Fall 2019,
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<b>Microeconomics for Public Policy</b> https://econf20.classes.andrewheiss.com/ https://econs20.classes.andrewheiss.com/ https://econf19.classes.andrewheiss.com/	Georgia State University	Fall 2020 (online), Summer 2020 (online), Fall 2019
<b>Data Visualization with R</b> https://datavizm20.classes.andrewheiss.com/	Georgia State University	May 2020 (online)
<b>Data Science for Public Management</b> https://statsf18.classes.andrewheiss.com/	Brigham Young University	Fall 2018
<b>Public Management Economics</b> https://econf19.classes.andrewheiss.com/ https://econw18.classes.andrewheiss.com/	Brigham Young University	Winter 2019, Winter 2018
<b>Data Visualization</b> https://datavizf18.classes.andrewheiss.com/ https://datavizf17.classes.andrewheiss.com/	Brigham Young University	Fall 2018, Fall 2017
<b>Telling Stories with Data</b> https://storiesf17.classes.andrewheiss.com/	Brigham Young University	Fall 2017
<b>Policy Analysis</b> TA for Sarah Bermeo and Mac McCorkle (PubPol 803) TA for Anna Gassman-Pines and MacMcCorkle (PubPol 807)	Duke University	Fall 2016 Fall 2015 Fall 2013
<b>Statistics in Real Life</b> TA for Candice Odgers (PubPol 590)	Duke University	Fall 2014 Spring 2014
<b>Statistical Analysis for Public Administrators</b> TA for Eva Witesman (PMGT 630)	Brigham Young University	Summer 2012
<b>International Development Field Study (Ghana)</b> TA for Aaron Miller (PMGT 690R)	Brigham Young University	Spring 2012 Winter 2012
<b>Decision Modeling and Analysis</b> TA for Donald Adolphson (PMGT 632 and PMGT 633)	Brigham Young University	Winter 2012 Fall 2011
<b>Print Publishing</b> Instructor of record (CHum 230)	Brigham Young University	Winter 2008
<b>First-year Arabic</b> Instructor of record (ARAB 101)	Brigham Young University	Winter 2007 Fall 2006

## **Methodological and Language Training**

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<b>RStudio certified instructor</b>	R & the tidyverse + programming pedagogy	February 2020
<b>Institute for Qualitative and Multi-Method Research (IQMR)</b>	Consortium on Qualitative Research Methods (CQRM), Syracuse University	Summer 2015
<b>Arabic</b>	Advanced high rating on the ACTFL scale	tested in 2006
<b>Italian</b>	Advanced rating on the ACTFL scale	tested in 2008

## Grants and Fellowships

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<b>Public Interest Technology Fellowship</b>	Georgia Tech–Georgia State \$5,000	2020
<b>Dissertation Research Travel Award</b>	Duke University Graduate School \$2,000	2016
<b>Data Expeditions Fellow</b> (declined)	Information Initiative at Duke (iiD), Bass Connections, Information, Society and Culture Theme \$1,500	2014

## Conferences, Workshops, and Talks

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### Research presentations and conference participation

“Who Cares About Crackdowns? Exploring the Role of Trust in Individual Philanthropy,” (with Suparna Chaudhry and Marc Dotson), workshop for special issue of <i>Global Policy</i> entitled “Restricting NGOs: From Pushback to Accommodation,” University of Amsterdam, The Netherlands, June 2020 (held online due to COVID-19)	2020
“Regime stability, faith, and refugees: How governments regulate faith-based international NGOs in the era of ‘closing space,’” annual conference of the International Society for Third Sector Research (ISTR), Montreal, Canada, July 2020 (cancelled due to COVID-19)	2020
“Who Cares About Crackdowns? Exploring Individual Donor Responses to Closing Civic Space Abroad,” (with Suparna Chaudhry and Marc Dotson), annual conference of the South East Exchange of Development Studies (SEEDS), Atlanta, Georgia, April 2020 (cancelled due to COVID-19)	2020
“Canary in the Coal Mine: Anti-NGO Legislation as a Predictor of Civil Society Repression,” (with Suparna Chaudhry), annual meeting of the International Studies Association (ISA), Honolulu, Hawai‘i, March 2020 (cancelled due to COVID-19)	2020
“Capturing Cross-National Variation in a Sophisticated Fashion,” annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), San Diego, California, November 2019	2019
“Why Donors Donate: Disentangling Organizational and Structural Heuristics for International Philanthropy,” (with Suparna Chaudhry) annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), San Diego, California, November 2019	2019
“Open Source Resources for Teaching Data Public Service-Focused Data Science Courses,” annual meeting of the Network of Schools of Public Policy, Affairs, and Administration (NASPAA), Los Angeles, California, October 2019	2019
“Why Donors Donate: Disentangling Organizational and Structural Heuristics for International Philanthropy,” annual meeting of the International Studies Association (ISA), Toronto, Canada, March 2019	2019
“Are Donors Really Responding? Analyzing the Impact of Global Restrictions on NGOs,” (with Suparna Chaudhry), annual meeting of the American Political Science Association (APSA), Boston, Massachusetts, August 2018	2018

“Taking Control of Regulations: How International Advocacy NGOs Shape the Regulatory Environments of their Target Countries,” workshop on Interest Groups, International Organizations, and Global Problem-Solving Capacity, Stockholm University, Sweden, June 2018	2018
“Charity During Crackdown: Analyzing the Impact of State Repression of NGOs on Philanthropy,” (with Suparna Chaudhry), annual meeting of the International Studies Association (ISA), San Francisco, California, April 2018	2018
“Nonprofit Experiences Under Authoritarian Rule,” annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand Rapids, Michigan, November 2017	2017
“The Effect of Target-Country Institutions on International NGO Programming,” annual meeting of the American Political Science Association (APSA), San Francisco, California, August 2017	2017
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the International Studies Association (ISA), Baltimore, Maryland, February 2017	2017
“Are Funders Really Responding? Analyzing the Impact of Global Restrictions on NGOs,” (with Suparna Chaudhry), annual meeting of the International Studies Association (ISA), Baltimore, Maryland, February 2017	2017
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, D.C., November 2016	2016
“Authoritarian Stability and Restrictions on International Civil Society,” annual meeting of the Network of Schools of Public Policy, Affairs, and Administration (NASPAA), Columbus, Ohio, October 2016	2016
“Authoritarian Stability and Restrictions on International Civil Society,” annual meeting of the International Studies Association (ISA), Atlanta, Georgia, March 2016	2016
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the International Studies Association (ISA), Atlanta, Georgia, March 2016	2016
“Civil Society Restrictions and Autocratic Survival,” annual meeting of the International Studies Association (ISA), New Orleans, Louisiana, February 2015	2015
“Sources of Advocacy: When Does the Media Give Voice to Egyptian Advocacy NGOs?” (with Ken Rogerson, Duke University), annual meeting of the American Political Science Association (APSA), Washington, D.C., August 2014	2014
“Discovering Discourse: The Relationship between Media and NGOs in Egypt between 2011–13,” (with Ken Rogerson), annual meeting of the International Studies Association (ISA), Toronto, Canada, March 2014	2014
“Discovering Discourse: The Relationship between Media and NGOs in Egypt between 2011–13,” (with Ken Rogerson), annual meeting of the Southern Political Science Association (SPSA), New Orleans, Louisiana, January 2014	2014

“Nonprofit collaboration and the resurrection of market failure: How a resource sharing environment can suppress social objectives” (with Eva Witesman), annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Indianapolis, Indiana, November 2012

**Talks and workshops** (see <https://www.andrewheiss.com/talks/> for slides and materials)

“Truth, beauty, and data: Why data visualization matters in research,” methods workshop in the Département de science politique, Université de Montréal (via Zoom)	September 17, 2020
“Visualizing Data,” online asynchronous training workshop for program officers of the Federal Office of Rural Health Policy, facilitated by the Georgia Health Policy Center ( <a href="https://forhp-dataviz.netlify.app/">https://forhp-dataviz.netlify.app/</a> )	September 2020
“Welcome to the Tidyverse: Introduction to R and tidy data analysis,” (July 9, 2020), “Data visualization with R,” (July 20, 2020), and “Program evaluation and causal inference with R,” (August 21, 2020), Andrew Young School of Policy Studies’s Georgia Policy Lab summer training series	July–August 2020
“What does the internet say about you?,” workshop for members of the International Society for Third-Sector Research (ISTR) (via Zoom)	July 16, 2020
“Truth, Beauty, and Data,” workshop on data visualization for employees of the Church of Jesus Christ of Latter-day Saints, Salt Lake City, Utah (via Zoom)	July 7, 2020
“Curiosity, Transparency, and Failure,” University of Georgia Department of Epidemiology PhD student seminar, Athens, Georgia	September 19, 2019
“Why won’t this run again?!: Making R analysis more reproducible,” Utah County R Users Group, Provo, Utah	May 14, 2019
“A Lightning Quick Introduction to Data Visualization,” Utah Valley University Department of Biology seminar, Orem, Utah	September 19, 2018
“Introduction to data visualization with R,” Utah R Users Group, Salt Lake City, Utah	July 11, 2018
“A Lightning Quick Introduction to Data Visualization,” West Coast Nonprofit Data Conference, Salt Lake City, Utah	April 27, 2018

## Service

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**Referee**

*American Political Science Review* (1);  
*Nonprofit and Voluntary Sector Quarterly* (1);  
*Nonprofit Management and Leadership* (3);  
*International Studies Quarterly* (5); *International Politics* (1);  
*Journal of Civil Society* (2); *Journal of Comparative Policy Analysis: Research and Practice* (1);  
*Journal of Human Trafficking* (12);  
*Journalism and Mass Communication Quarterly* (1);  
*Political Research Quarterly* (1); *Review of Policy Research* (4);  
*The Journal of Open Source Software* (5)

**Board chair**

Lifting Hands International  
 International refugee humanitarian services NGO  
[liftinghandsinternational.org](http://liftinghandsinternational.org) 2017–2020

<b>Co-president</b>	GradParents Duke University	2015–2017
<b>Student representative</b>	Sanford School of Public Policy PhD program executive committee Duke University	2014–2016
<b>General assembly representative</b>	Graduate and Professional Student Council (GPSC) Duke University	2013–2015

## Professional Memberships

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American Political Science Association (APSA)	Since 2013
International Studies Association (ISA)	Since 2012
Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)	Since 2012
International Society for Third-Sector Research (ISTR)	Since 2012

## References

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### Judith Kelley

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### Tim Büthe

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### Eva Witesman

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### Timur Kuran

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Family Professor of Islamic Studies  
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### Candice Odgers

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