

# Andrew Heiss

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## Academic Appointments

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<b>Brigham Young University</b> Romney Institute of Public Management Marriott School of Management	Visiting Assistant Professor	2017–2018
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## Education

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<b>Duke University</b> Sanford School of Public Policy	Ph.D. in Public Policy Political Science concentration Certificate in College Teaching Dissertation: <i>Amicable Contempt: The Strategic Balance between Dictators and International NGOs</i> Committee: Judith Kelley (chair), Tim Bütke, Timur Kuran, and Tana Johnson	2017
<b>Brigham Young University</b> Romney Institute of Public Management Marriott School of Management	Master of Public Administration (MPA) Nonprofit Management	2012
<b>American University in Cairo</b> School of Global Affairs and Public Policy	MA in Middle East Studies	2010
<b>Brigham Young University</b>	Double BA in Middle East Studies/Arabic and Italian	2008

## Publications

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### Peer-Reviewed Publications

Tana Johnson and <b>Andrew Heiss</b> , “Neoliberal Institutionalism,” in <i>International Organization and Global Governance</i> , 2nd ed., ed. Thomas G. Weiss and Rorden Wilkinson (London: Routledge, 2018).	2018
<b>Andrew Heiss</b> and Judith G. Kelley, “Between a Rock and a Hard Place: International NGOs and the Dual Pressures of Donors and Host Governments,” <i>Journal of Politics</i> 79, no. 2 (April 2017): 732–41, doi: 10.1086/691218.	2017
<b>Andrew Heiss</b> and Judith G. Kelley, “From the Trenches: A Global Survey of Anti-TIP NGOs and their Views of US Efforts,” <i>Journal of Human Trafficking</i> , 3, no.3 (2017), doi: 10.1080/23322705.2016.1199241.	2017
<b>Andrew Heiss</b> and Tana Johnson, “Internal, Interactive, and Institutional Factors: Towards a Unified Theory of INGO Behavior,” <i>International Studies Review</i> 18, no. 3 (September 2016): 528–41, doi: 10.1093/isr/viv014.	2016

Eva Witesman and **Andrew Heiss**, “Nonprofit Collaboration and the Resurrection of Market Failure: How a Resource-Sharing Environment Can Suppress Social Objectives,” *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, 2016, 1–29, doi: 10.1007/s11266-016-9684-5. 2016

**Andrew Heiss**, “The Failed Management of a Dying Regime: Hosni Mubarak, Egypt’s National Democratic Party, and the January 25 Revolution,” *Journal of Third World Studies* 28, no. 1 (Spring 2012): 155–171, no doi. 2012

### Articles Under Review

Meredith Conroy and **Andrew Heiss**, “A Personality Theory of Framing Effects: Stability, Plasticity, and Susceptibility to Issue Frames.” 2018  
(under review)

Suparna Chaudhry and **Andrew Heiss**, “Are Donors Really Responding? Analyzing the Impact of Global Restrictions on NGOs.” 2018  
(revising)

**Andrew Heiss** and Ken Rogerson, “Sources of Advocacy: When Does the Media Give Voice to Egyptian Advocacy NGOs?” 2017  
(under review)

### Working Papers

**Andrew Heiss**, Robert Christensen, and Edward Kellough, “Measuring and Assessing the Construct Validity of Public Service Motivation”

**Andrew Heiss**, “Taking Control of Regulations: How International Advocacy NGOs Shape the Regulatory Environments of their Target Countries”

Suparna Chaudhry and **Andrew Heiss**, “Charity During Crackdown: Analyzing the Impact of State Repression of NGOs on Philanthropy.”

**Andrew Heiss**, “NGOs and Authoritarianism,” in *Routledge Handbook of NGOs and International Relations*, ed. Thomas Davies

**Andrew Heiss** and Ken Rogerson, “Discovering Discourse: The Relationship between Media and NGOs in Egypt between 2011–13.”

Daniel Milton, Ken Rogerson, and **Andrew Heiss**, “Freedom Fighters or Terrorists? Media Framing of Terrorist Events.”

### Essays and Reviews

**Andrew Heiss**, review of Taco Brandsen, Willem Trommel, and Bram Verschuere (eds.), *Manufacturing Civil Society: Principles, Practices, and Effects*, *Voluntas: International Journal of Voluntary and Nonprofit Organizations* 26, no. 2 (April 2014): 728–30, doi: 10.1007/s11266-014-9541-3. 2015

### Software Packages

RcmdrPlugin.MPAStats: <http://cran.r-project.org/web/packages/RcmdrPlugin.MPAStats/> Author  
R Commander Plug-in for MPA Statistics

limer: A LimeSurvey R Client <https://github.com/cloudyr/limer> Author

## Other Publications

Translations of «ثلاثة حقائب للسفر» / “Three Suitcases for Departure” by Mona Prince (pp. 212–13) and «وداعاً أيتها السماء» / “Farewell, Heaven” by Hamid Abdel Samad (pp. 347–50) in *The Literary Atlas of Cairo: One Hundred Years in the Heart of the City*, edited by Samia Mehrez. Cairo: American University in Cairo Press, 2011. 2011

## Academic Honors

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<b>Staats Emerging Scholar Award</b>	Network of Schools of Public Policy, Affairs, and Administration (NASPAA)	2016
<b>Emerging Scholar Award</b>	Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)	2012
<b>Garth N. Jones Award for Excellence in Writing</b>	Brigham Young University Romney Institute of Public Management	2011 & 2012

## Teaching

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<b>Public Management Economics</b> <a href="https://econw18.classes.andrewheiss.com/">https://econw18.classes.andrewheiss.com/</a>	Brigham Young University	Winter 2018
<b>Data Visualization</b> <a href="https://datavizf17.classes.andrewheiss.com/">https://datavizf17.classes.andrewheiss.com/</a>	Brigham Young University	Fall 2017
<b>Telling Stories with Data</b> <a href="https://storiesf17.classes.andrewheiss.com/">https://storiesf17.classes.andrewheiss.com/</a>	Brigham Young University	Fall 2017
<b>Policy Analysis</b> TA for Sarah Bermeo and Mac McCorkle (PubPol 803) TA for Anna Gassman-Pines and MacMcCorkle (PubPol 807)	Duke University	Fall 2013 Fall 2015 Fall 2016
<b>Microeconomics; Statistics</b> Instructor for two mini courses	Duke Center for International Development (DCID), State Administration of Foreign Experts Affairs (SAFEA) program	Spring 2014 Fall 2014
<b>Statistics in Real Life</b> TA for Candice Odgers (PubPol 590)	Duke University	Spring 2014 Fall 2014
<b>Statistical Analysis for Public Administrators</b> TA for Eva Witesman (PMGT 630)	Brigham Young University	Summer 2012
<b>International Development Field Study (Ghana)</b> TA for Aaron Miller (PMGT 690R)	Brigham Young University	Winter 2012 Spring 2012
<b>Decision Modeling and Analysis</b> TA for Donald Adolphson (PMGT 632 and PMGT 633)	Brigham Young University	Fall 2011 Winter 2012
<b>Print Publishing</b> Instructor of record (CHum 230)	Brigham Young University	Winter 2008
<b>First-year Arabic</b> Instructor of record (ARAB 101)	Brigham Young University	Fall 2006 Winter 2007

## Methodological and Language Training

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<b>Institute for Qualitative and Multi-Method Research (IQMR)</b>	Consortium on Qualitative Research Methods (CQRM), Syracuse University	Summer 2015
<b>Arabic</b>	Advanced high rating on the ACTFL scale	tested in 2006
<b>Italian</b>	Advanced rating on the ACTFL scale	tested in 2008

## Grants and Fellowships

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<b>Dissertation Research Travel Award</b>	Duke University Graduate School \$2,000	2016
<b>Data Expeditions Fellow</b> (declined)	Information Initiative at Duke (iiD), Bass Connections, Information, Society and Culture Theme \$1,500	2014

## Conference Activity and Participation

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“Taking Control of Regulations: How International Advocacy NGOs Shape the Regulatory Environments of their Target Countries,” workshop on Interest Groups, International Organizations, and Global Problem-Solving Capacity, Stockholm University, Sweden, June 2018	2018
“A Lightning Quick Introduction to Data Visualization,” West Coast Nonprofit Data Conference, Salt Lake City, Utah, April 2018	2018
“Charity During Crackdown: Analyzing the Impact of State Repression of NGOs on Philanthropy,” (with Suparna Chaudhry), annual meeting of the International Studies Association (ISA), San Francisco, California, April 2018	2018
“Nonprofit Experiences Under Authoritarian Rule,” annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Grand Rapids, Michigan, November 2017	2017
“The Effect of Target-Country Institutions on International NGO Programming,” annual meeting of the American Political Science Association (APSA), San Francisco, California, August 2017.	2017
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the International Studies Association (ISA), Baltimore, Maryland, February 2017.	2017
“Are Funders Really Responding? Analyzing the Impact of Global Restrictions on NGOs,” (with Suparna Chaudhry), annual meeting of the International Studies Association (ISA), Baltimore, Maryland, February 2017.	2017
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Washington, D.C., November 2016	2016
“Authoritarian Stability and Restrictions on International Civil Society,” annual meeting of the Network of Schools of Public Policy, Affairs, and Administration (NASPAA), Columbus, Ohio, October 2016.	2016

“Authoritarian Stability and Restrictions on International Civil Society,” annual meeting of the International Studies Association (ISA), Atlanta, Georgia, March 2016.	2016
“The Effect of Target-Country Restrictions and Authoritarian Politics on International NGO Programming,” annual meeting of the International Studies Association (ISA), Atlanta, Georgia, March 2016.	2016
“Civil Society Restrictions and Autocratic Survival,” annual meeting of the International Studies Association (ISA), New Orleans, Louisiana, February 2015.	2015
“Sources of Advocacy: When Does the Media Give Voice to Egyptian Advocacy NGOs?” (with Ken Rogerson, Duke University), annual meeting of the American Political Science Association (APSA), Washington, D.C., August 2014.	2014
“Discovering Discourse: The Relationship between Media and NGOs in Egypt between 2011–13,” (with Ken Rogerson), annual meeting of the International Studies Association (ISA), Toronto, Canada, March 2014.	2014
“Discovering Discourse: The Relationship between Media and NGOs in Egypt between 2011–13,” (with Ken Rogerson), annual meeting of the Southern Political Science Association (SPSA), New Orleans, Louisiana, January 2014.	2014
“Nonprofit collaboration and the resurrection of market failure: How a resource sharing environment can suppress social objectives” (with Eva Witesman), annual meeting of the Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), Indianapolis, Indiana, November 2012.	2012

## Service

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<b>Board chair</b>	Lifting Hands International Refugee humanitarian services NGO liftinghandsinternational.org	2017–present
<b>Referee</b>	<i>Nonprofit and Voluntary Sector Quarterly</i> (1); <i>International Studies Quarterly</i> (1); <i>Political Research Quarterly</i> (1); <i>Journal of Human Trafficking</i> (6); <i>Journalism &amp; Mass Communication Quarterly</i> (1); <i>The Journal of Open Source Software</i> (1)	
<b>Co-president</b>	GradParents Duke University	2015–2017
<b>Student representative</b>	Sanford School of Public Policy PhD program executive committee Duke University	2014–2016
<b>General assembly representative</b>	Graduate and Professional Student Council (GPSC) Duke University	2013–2015

## Professional Memberships

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American Political Science Association (APSA)	Since 2013
International Studies Association (ISA)	Since 2012
Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)	Since 2012
International Society for Third-Sector Research (ISTR)	Since 2012
Midwest Political Science Association (MPSA)	Since 2017

## References

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### Judith Kelley

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Sanford School of Public Policy, Duke University

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### Tim Büthe

Professor of Political Science and Chair in International Relations  
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### Eva Witesman

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### Timur Kuran

Professor of Economics and Political Science, and Gorter Family Professor of Islamic Studies  
Duke University

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### Tana Johnson

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### Candice Odgers

Professor of Psychology & Social Behavior  
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